



# DART Board

ACCU-DART RESELLER NEWSLETTER

October 2018

## Upcoming Events:

### **AccountMate**<sup>®</sup> Vertical Solutions Partner

**AccountMate Synergy 2018**  
**October 6-9, 2018**  
**Phoenix, AZ**

We are thrilled to be returning to the AccountMate Synergy Conference, October 6- 2018

The theme of this year's Business Partner event is "Increase your REVENUE". This reinforces the message that add-on solutions like yours complement the AccountMate software system and provide benefits and revenue opportunities for them and their clients.

ACCU-DART helps your clients to increase their revenue by streamlining inventory transactions, improving inventory accuracy, and saving labor costs.

Visit us at the Synergy Conference to learn more about the latest advancements in ACCU-DART, and discover how we can improve your clients business and YOUR bottom line.

## Seeking Sage Intacct clients for BETA site:

We have been hard at work developing ACCU-DART for Intacct ERP system. We are now confident that our product is ready for a live customer environment and are seeking BETA sites for testing.

ACCU-DART for Sage Intacct features all the benefits you know and love about ACCU-DART: real-time inventory transactions, improved inventory accuracy, simple installation and training, and an incredible Return on Investment. ACCU-DART also integrates directly: transactions are processed directly into Sage Intacct - which means there is no redundant data to reconcile.

If you have a client running Sage Intacct who has a warehouse or distribution environment, ACCU-DART would be a great fit! Contact us today at [info@accu-dart.com](mailto:info@accu-dart.com) for more information on improving your customer's business with ACCU-DART!

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## Seeking Sage Enterprise (X3) clients for BETA site:

We have been pleased to announce that ACCU-DART for Sage Enterprise (X3) is ready for resale! We are now seeking resellers to connect us with clients who are interested in becoming the FIRST Sage Enterprise customers to use ACCU-DART.

ACCU-DART for Sage Enterprise (X3) features all the benefits you know and love about ACCU-DART: real-time inventory transactions with direct integration to the ERP system, affordable, modular solutions that can be customized to your clients' unique needs, streamlined operations saving countless man-hours of labour, and an incredible return on investment!

If you have a client running Sage Enterprise (X3) who has a warehouse or distribution environment, ACCU-DART would be a great fit! Contact us today at [info@accu-dart.com](mailto:info@accu-dart.com) for more information on improving your customer's business with ACCU-DART!

## In Focus: Hardware Options

ACCU-DART is pleased to offer you a range of options for radio-frequency scanners to suit many budget/operational requirements. No matter which hardware you choose, ACCU-DART will communicate directly with your ERP system, validating and updating transactions in real-time.

### ANDROID

We have a platform designed for Android devices. Similar to our iPhone integration, users who choose Android hardware benefit from familiarity with the system and low hardware cost. The ability to integrate with bluetooth scanners allows users to easily customize their hardware to fit their unique needs.

### IPHONE & IPOD

Warehouse staff will benefit from the familiar hardware of iPhone and iPod devices. While these units may not be rugged enough for typical warehouse environments, you can add rugged cases (like Otterbox) to increase their survivability in the warehouse. The cost is also fairly low, so even if damaged they can be replaced fairly easily. We highly recommend the iPC Infinea X - a rugged iPod case that features an integrated 1D/2D scanner. ACCU-DART communicates via wifi or cellular connections. ([www.ipcprint.com](http://www.ipcprint.com))

### WINDOWS MOBILE

If you are looking for advanced scanner capabilities, you may want to look at Windows Mobile devices. These scanners are available with a range of capabilities, from [WWW.ACCU-DART.COM](http://WWW.ACCU-DART.COM) a variety of manufacturers. These devices communicate through IIS and ACCU-DART Windows Mobile. These scanners are capable of handling tough environments (damp, freezers, etc.), long range scanning, other windows mobile functions (cellular phone, email, etc.), outside of wifi range and on cellular data connections.

### WORTH DATA

Worth Data provides a range of scanners that have been designed specifically for real-time data capture like ACCU-DART. These are an easy to install set of scanners that include 1D or 2D bar code reading with 900 Mhz broad spectrum communications. A single base station that plugs into a PC can cover more than 300,000 Sq Ft. and can have range of 3 miles. Relays are available. If you are looking for solid, easy to use/implement solution then this may be right for you. ([www.barcodehq.com](http://www.barcodehq.com))

### DESKTOP

ACCU-DART offers a desktop version which allows you to use a PC for interacting with ACCU-DART. You can use your keyboard and/or a wedge barcode scanner to enter data into ACCU-DART. This is very handy for training and possibly for PCs that are acting as a Point of Sale (POS).

