

DART Board

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INVENTORY

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ACCU-DART 2.00



ACCU-DART continues to evolve to meet the needs of our customer base.

The communication module for ACCU-DART has been rewritten to provide even more reliability and performance. The new communication module takes advantage of ActiveX capabilities to identify when processing needs to be done. This frees up the processor to deal with other tasks when R/F is not busy. This can be especially important in those environments where you do not want to dedicate a machine to R/F processing.

Other new additions to ACCU-DART version 2.00 include:

- Notification if a partial shipment is processed
- Picking by Sales Order
- Put-Aways by Receipt Number

Non-R/F Version of ACCU-DART Now Available

ACCU-DART now is available with a non R/F front end. Why would someone want a non radio frequency solution when ACCU-DART offers a very reasonably priced R/F solution? We have had several requests for customers who have a Pack/Ship workstation. They wanted to be able to scan and ship sales orders at a packing station. They did not need to be wireless. ACCU-DART had already solved the difficult part. We can process shipments accurately and in real time directly integrating with the accounting system.

We created a new front end to ACCU-DART that has the same ACCU-DART functionality. In this version, the display is done to the PC's screen in a large font with color coded backgrounds so it is easy to read and understand. Input can be taken from a keyboard and/or wedge type bar code scanner.

Please contact us at info@accu-dart.com for more information.



Softline AccountMate Vertical Solution Provider



ACCU-DART and Executive Concepts Inc. is pleased to announce that we will be exhibiting at the AccountMate Evolution Conference, February 8-11, 2004 in San Francisco.

Executive Concepts Inc. has been attending the AccountMate annual conference for a couple of years, and we are looking forward to the opportunity to meet with other AccountMate Resellers to demonstrate the features ACCU-DART has to offer.

We will also be holding a 50 minute break-out presentation where we will be presenting a full-scale ACCU-DART demo. Come and learn more about radio frequency, bar-coding, and all that ACCU-DART has to offer! This is what many of your customers and prospects are looking for and Evolution is the perfect time to see how it fits.

Details will follow on our presentation date and time. To find out more about the AccountMate Evolutions Conference, please visit www.accountmate.com/evolution.



ACCPAC Pro Series

When Stephanie Allemann of Systems Engineering (www.syseng.com) in Portland, Maine met with Executive Concepts Inc. at the ACCPAC Partnership Conference in August, she knew that ACCU-DART was the perfect solution for one of her prospects. Correct Deck (www.correctdeck.com) had very unique warehouse requirements. They needed to ship skid-loads of materials, most of which is stored in an outdoor lumberyard. Filling customer orders easily and accurately, while reducing clerical effort was key.

Executive Concepts Inc. will be modifying the existing ACCU-DART shipping function to allow for a single-scan of a skid serial number.

With this information, ACCU-DART will immediately know what products are being shipped, and in what quantity. When the last skid is loaded for shipment, the forklift operator presses a single key to have all the shipment/invoice updates processed. All of this without ever leaving the driver's seat!

Development also continues on integrating ACCPAC job costing & manufacturing into ACCU-DART.

ACCU-DART in Action:

Williams Trading is a distribution centre in the Philadelphia area that specializes in fulfillment of web-based orders for third party companies. Williams faces the challenge of providing a very high level of accuracy within a very short window for an ever growing number of orders.

Williams uses ACCU-DART R/F to help confirm the items as they are picked and then uses the new non R/F ACCU-DART 2.00 to pack and ship the order. The verification of the right product to the right customer has gone a long way to further improving order accuracy and speed of processing. The better Williams can ship accurate orders to their customer's customers the more business their customers will give them.

The Pack/Ship stations not only helped improve the order accuracy, it also greatly reduced manual effort. Prior to the changes done by their consultant Mitchell Thorp of Dominion Software and the installation of ACCU-DART, Williams had resorted to printing the orders out on hard copy, shipping from the paper and only entering the orders into the system later. This usually occurred after the goods had already been shipped. With ACCU-DART, orders are shipped on the system instantly, inventory is updated immediately all with less effort. The real time updating of inventory is expected to have a major impact on stock replenishment.

If you would like to find out more about Williams Trading or other ACCU-DART customers or to see your customers achieving the same type of benefits, please contact us.



Custom Solutions

While ACCU-DART is a powerful tool to help users of various accounting/inventory control packages, don't forget that ACCU-DART is a table driven, source code available solution that can be used with just about any ODBC compliant system. If your customers need to access and/or update data using R/F technology, then ACCU-DART is the solution you are looking for.

We can provide a very reasonably priced custom solution that puts the power of ACCU-DART into the hands of the warehouse and shop floor staff. Contact us to discuss your specific needs at info@accu-dart.com.

Joke of the Month:

A ragged individual stranded for several months on a small desert island in the middle of the Pacific Ocean one day noticed a bottle lying in the sand with a piece of paper in it. Rushing to the bottle, he pulled out the cork and with shaking hands withdrew the message.



"Due to lack of activity," he read, "we regretfully have found it necessary to cancel your e-mail account."

ACCU-DART Seminars

Do you want to generate some profitable business and make your prospects and clients excited about the solutions you are offering?

If you arrange for 4 or more qualified prospects who might be interested in ACCU-DART, Executive Concepts will come to your city and do a seminar on ACCU-DART.

We are ready to help you sell ACCU-DART! If you have any questions, please do not hesitate to contact us at 888.324.7877.