ACCU-DART Newsletter

April 2009 - Issue #40

In This Issue

New ACCU-DART Modules for Sage Accpac

Upcoming Event: Sage Insights 2009

New Hardware for ACCU-DART for Sage Accpac

We're Here to Help!

New Addition!!

New ACCU-DART Modules for Sage Accpac

Add Items to Order - Ever have the situation where the customer wants to add items to an existing order using scanners? The situation might arise if you have a showroom set-up or even at a tradeshow (assuming they have real-time access to their Sage Accpac database). This function allows them to scan an existing order number, and then scan the item and quantities that they want added to the order.

Optional Fields on Shipment Headers - ACCU-DART does have an optional module that allows you to indicate which shipment header optional fields you want to be entered with the RF Terminal. You essentially can configure an INI file with the list of the optional field names that you want asked. Just before posting, ACCU-DART will ask for, validate, and update these values when posting.

Upcoming Event: Sage Insights 2009

Insights 2009 is fast-approaching, and we are very happy to be exhibiting again this year. Sage Insights 2009 will take place May 11th-14th at the Gaylord Opryland Resort and Convention Center in Nashville TN. Insights is always a great opportunity to meet with our many resellers.

This year Insights 2009 is all about "coming together to share ideas, discuss winning tactics, learn from the most in-depth breakout sessions yet, and identify opportunities that will provide a clear strategy in tough economic times".

Visit us at Booth #354 to meet members of our team and see first-hand how ACCU-DART makes inventory management easy. You can also be one of the first to see the ACCU-DART with the NEW Hardware from Worth Data!

Visit www.sageinsightsconference.com for more information.

New Hardware for ACCU-DART for Sage Accpac

We recently announced development of a new version of ACCU-DART for Sage Accpac that leverages elements of the new top-of-the-line 7000 series radio-frequency hand-held terminals from Worth Data. The new version of the software features the following capabilities:

** Compatible with the new 7000 series RF Terminals from Worth Data

** Using larger font for most input functions Inquiries and review screens will use a smaller font so more information can be displayed Error messages will be displayed with a yellow font on a red background so they are more recognizable

** New Desktop module will better emulate the new scanner format

We are currently looking for candidates for Beta Test Sites for our newest release. Candidates should be currently running Sage Accpac v 5.5 and be interested in adopting the new scanners. We are also looking for clients who are currently running ACCU-DART with the older hardware, and are willing to test the new software code.

For more information, please contact Justin at justin@accu-dart.com.

We're Here to Help!

In tough economic times, we understand that our resellers need as much support as possible to find new prospects and maintain current clients.

What can we do to help you?

We are here to assist our resellers in numerous ways, including:

Web Demos - we offer web demos for you and your ACCU-DART prospects, as well as to help train you and your staff. Please contact justin@accu-dart.com to schedule a demo.

Seminars - we have done a number of successful live seminars for groups. Invite a number of prospects and customers to see ACCU-DART in Action in one live session. Please contact us to discuss the details and make arrangements.

ACCU-DART Support - We offer 24/7 Technical Support for ACCU-DART Emergencies. Simply call 888-324-7877 and dial 3 for support. If calling after-hours and requiring immediate assistance, follow the instructions to page our on-call staff.

Marketing Materials - Have our marketing materials customized to promote your business! Resellers can order any of our pieces, including: feature sheets, price lists, case studies, articles, and more, and have them customized with their logo and contact information. Please contact barb@accu-dart.com for more information.

Do you have any recommendations for what we could do to make selling ACCU-DART easier? Please send your suggestions to barb@accu-dart.com.

New Addition!

Executive Concepts Inc. congratulates Irwin Ash on the birth of his second grandchild! Ethan Andrew Magder was born on Thursday, March 12, 2009, weighing 8 lbs 2 oz. Parents Randi (née Ash) and Jonathan Magder are overjoyed at the arrival of their baby boy! Sharing in the excitement is big sister Marissa!

Congratulations to the happy parents, grandparents, aunts, uncles, & big sister!