

## ACCU-DART Newsletter

December 2008 - Issue #37

### In This Issue

[Worth Data Announces NEW Hardware](#)

[ECI Selected to Join the Sage Accpac Development Partner Advisory Council](#)

[Video Case Study: Teleswitch](#)

[Show Your Clients ACCU-DART in Action with Live Seminars & Web Demos](#)

[ACCU-DART Now Available for AccountMate 7.5 and Sage Pro 7.5](#)

[Reminder: Special Pricing Promotion Ends Dec 31st](#)

[Happy Holidays from ACCU-DART!](#)

### Worth Data Announces NEW Hardware

We are very excited to announce that Worth Data is introducing a new top-of-the-line 7000 series radio-frequency handheld terminal.

Worth data has "designed this new RF terminal from the ground up to create a more powerful and rugged product with many new features and improvements"



Some exciting new features of the new 7000 Series RF Terminals Include:

- \* 15 Line Color TFT LCD Display
- \* Longer Radio Range (up to 2.5 miles)
- \* Ergonomic Rugged Case Design
- \* Li-Ion Rechargeable Battery
- \* Optional Ergonomic Handle
- \* Rugged LCD Overlay
- \* Shock-mounted LCD & PCB
- \* Splash & Dust Resistant Features

The new 7000 series hardware from Worth Data is now available for pre-order with an expected ship date of December 15, 2008. Our development team will be working to make ACCU-DART compatible with this new hardware as soon as possible. For more information about Worth Data, please visit [www.barcodehq.com](http://www.barcodehq.com).

## ECI Selected to Join the Sage Accpac Development Partner Advisory Council

Executive Concepts Inc is thrilled to be a part of the first Sage Accpac Development Partner Advisory Council (DPAC).

The purpose of DPAC is to give a voice to the entire Sage Accpac Development Partner community; to ensure that the needs of the Sage customer community are being met by Development Partners; and to provide feedback and visibility to Sage's leadership team.

We look forward to working with Sage and DPAC to provide better solutions to the Sage community

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### Video Case Study: Teleswitch



ADSS Global in collaboration with Sage Accpac recently created a video detailing the success of one of their clients: Teleswitch.

Teleswitch is a Teleco Distributor in Miami, Florida. They have a large volume of serialized inventory that need to be tracked for shipping and receiving. ACCU-DART was an ideal solution for their inventory control needs because of its seamless integration

with Sage Accpac, and because the warehouse staff could completely manage their jobs from the scanners.

Using ACCU-DART, Teleswitch is now able to keep track of their serialized inventory in real-time. Pete Kaufman of ADSS Global says that "after going live they could not be happier with the performance and efficiencies gained by using ACCU-DART".

This is a great example of satisfied Sage Accpac client who has implemented ACCU-DART into their operations. [Click here](#) to download this exciting and interesting video.

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### Show Your Clients ACCU-DART in Action with Live Seminars & Web Demos

The most effective way to show your clients and prospects the benefits ACCU-DART can bring to their operations is to see a demonstration of ACCU-DART in Action. We offer a number of demonstration options, including our [web video](#), our free Web Demos, and Live seminar presentations.

The ACCU-DART web video provides a brief look at ACCU-DART in action at our first installation. You can watch as they scan and ship orders, and even see the prompts that appear on the handheld devices. Please note that the video shows ACCU-DART for AccountMate, and functionality varies by accounting system.

We are also pleased to offer our resellers the opportunity to host a live ACCU-DART seminar in your city. This is a great way to get a group of prospects to see ACCU-DART, handle the hardware, and get a good feel for the system. We can go over their business needs in greater detail, and answer any questions face to face. Another advantage for our resellers is that by gathering multiple prospects may lead to multiple sales. We will work with you to come up with an effective way to organize a seminar in your city, for your prospects.

An easy and effective method of demonstrating ACCU-DART to your clients, we offer complimentary web demos for our resellers and their prospects/clients. These web demos can be either for a group of prospects or one-on-one, and are a perfect opportunity to answer your prospect's specific questions. This is a less costly and very effective way of introducing your clients to ACCU-DART.

Please contact either Justin at [justin@accu-dart.com](mailto:justin@accu-dart.com) or Barb at [barb@accu-dart.com](mailto:barb@accu-dart.com) for more information.

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## ACCU-DART Now Available for AccountMate 7.5 and Sage Pro 7.5

ACCU-DART is now available for AccountMate 7.5 and Sage Pro 7.5. Resellers can download the latest version of the software from the reseller-only section of our website: [www.accu-dart.com/resellers](http://www.accu-dart.com/resellers).

For more information about ACCU-DART for AccountMate 7.5 or Sage Pro 7.5, please contact [info@accu-dart.com](mailto:info@accu-dart.com)

**AccountMate**  
SOFTWARE THAT FITS™

**sage**  
software

Development Partner

SAGE PRO

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## Reminder: Special Pricing Promotion Ends December 31st

A reminder to all our resellers that our special pricing promotion ends on December 31st, 2008. Through this promotion, we are offering all our resellers an additional 10-20% off any ACCU-DART software purchases. This will result in significant savings for your clients.

Save 10% - on orders under \$10,000

Save 15% - on orders between \$10,000 and \$15,000

Save 20% - on orders over \$15,000

[Click Here](#) for more information about this limited time offer. Resellers can also visit the reseller-only section of our website [www.accu-dart.com/resellers](http://www.accu-dart.com/resellers) to download the latest pricing calculators - to make creating quotes with this special discount easy.



## Happy Holidays from ACCU-DART

We would like to wish you a very Happy Holidays and a Happy New Year from all of us here at Executive Concepts Inc and ACCU-DART

Season's Greetings!

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