

# DART Board

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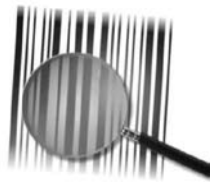
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## ACCU-DART @ Insights Contest



See ACCU-DART in Action and win a prize!

We are excited to be exhibiting at the Sage Insights Conference, May 13-16 in Orlando, Florida. Visit us at Booth # 912 to learn more about ACCU-DART and enter our contest. You will have the opportunity to draw a barcode which will reveal your prize – every card is a winner!

Visit [www.sagesoftwareinsights](http://www.sagesoftwareinsights) for more information.



## New Modules: IC Ship/IC Receipt for Sage Accpac ERP

We are happy to introduce 2 new modules for ACCU-DART for Sage Accpac: IC Ship and IC Receipt.

These modules are ideal for those Accpac users that do not require Order Entry and/or purchase orders, but still need a way to receive or ship goods. ACCU-DART now supports the IC Shipment and IC Receipt Functions. Lot Control and Serial Number Integration are also available for these two modules.

## Note: Authorization Key for latest ACCU-DART for Sage Accpac Software

The latest release of ACCU-DART for Sage Accpac introduces a new security feature. Upon opening ACCU-DART for the first time, you will be prompted to enter an Authorization Key. We require the Company Name and Database ID to generate an Authorization Key. The key can be obtained by sending a screenshot of the Company Profile to info@accu-dart.com. Multiple keys are available for each company name/database ID.

## ACCU-DART Reseller Conference – New Early Registration Deadline!

To provide our resellers with the best value, we have decided to extend the Early Registration Deadline to May 17, 2007. Sign up today to become an expert on ACCU-DART.

**ACCU-DART**  
**RESELLER CONFERENCE**

**Register before May 17, 2007 and pay only  
US \$299 (+ applicable taxes)**



The ACCU-DART Reseller Conference is the best place to explore ACCU-DART from the inside out. Learn how to customize the system to your clients needs, get a hands-on look at the radio-frequency

hardware, and discover many tips and tricks to make using ACCU-DART easier. The ACCU-DART Reseller Conference is also the ideal place to meet with other ACCU-DART Resellers and exchange ideas.

Pam Good of The PCA Group felt that last year's "conference provided an excellent opportunity to learn how to implement ACCU-DART and make my clients successful in handling their inventory".

The ACCU-DART Reseller Conference will take place June 18-19, 2007 at the Renaissance Toronto Airport Hotel.

**[Click Here to download the  
Conference Brochure!](#)**

## Mibar.net has ACCU-DART Success at A & L Pen

We are happy to introduce a new end-user case study available for download from our website.



A & L Pen, a distributor/manufacturer of pens and assorted imprinted merchandise in Brooklyn, NY, needed to maximize picking and shipping accuracy to improve their business. Faced with decreasing order size and increasing order volume, they had to choose between increasing staff and overall costs, or finding a more efficient method of processing

shipments. A & L Pen contacted Mibar.net to help process more shipments with fewer expenses.

Mibar.net quickly realized that ACCU-DART was the best solution for A & L Pen's specific needs. Jory Weissman of Mibar explains: "There were several factors that made the selection of the ACCU-DART solution the right choice: seamless and real-time integration of ACCU-DART with their order management system, and the flexibility and overall ease of use. All of this meant their existing staff could be easily trained, their processes could be streamlined, and the redundancy and errors in processing could be eliminated."

ACCU-DART can be easily modified to suit the clients' individual needs. These customizations have allowed A & L Pen to streamline a number of processes, including: generating shipping labels, automatically creating detailed shipping manifests, generating accurate invoices, and more.



With ACCU-DART in place, A & L Pen is able to process more orders with the same number of employees. They have improved shipping accuracy, and are now capable of processing more shipments with fewer expenses per shipment.

ACCU-DART has helped this client process orders more efficiently. "Using the ACCU-DART solution, A & L Pen is capable of processing more shipments more accurately, and with the same staff levels. The software and devices are easy to use and maintain" said Jory Weissman of Mibar.net.

ACCU-DART is the ideal solution to help you ship the right goods to the right customer, the first time!

## Congratulations to Accounting Technology VAR 100

Accounting Technology Magazine recently announced the top 100 Value-Added Resellers. Congratulations to all the companies honored on this list, especially:

- Net@Work
- ADSS Global
- Arxis Technology
- Mibar Computer Services
- Axis Integrated Solutions

These ACCU-DART Resellers have been recognized by Accounting Technology as some of the top VAR Resellers of 2006.

## Reseller Exclusive: Hardware Demo Kits!

Give your clients a first-hand look at how ACCU-DART works in their environment! We have made a special arrangement through Worth Data for an ACCU-DART Reseller Demo Kit. Each kit contains the hardware you need to make demonstrating and selling ACCU-DART easier:



Each Demo Kit contains:

- 1 Base Station (B551)
- 1 R/F Scanner (LT701)
- 9 Pin Serial Cable
- A/C Power Supply

This Kit offers exclusive savings of 40% off the retail price.

Limit 1 kit per reseller. To purchase a demo kit, or for more information, please contact [barb@accu-dart.com](mailto:barb@accu-dart.com).

## May Web Demos

We are again offering Web Demos for ACCU-DART Resellers.

<b>AccountMate</b>	Tues. May 29, 2007 - 2:00pm EST
<b>Sage Pro ERP</b>	Wed. May 30, 2007 - 2:00pm EST
<b>Sage Accpac ERP</b>	Thurs. May 31, 2006 - 2:00pm EST

Attendance is limited, so please register early! Individual Web Demos are also available by appointment only. To register, please contact [barb@accu-dart.com](mailto:barb@accu-dart.com).