

# DART Board

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www.accu-dart.com

STAY  
CONNECTED  
TO YOUR  
INVENTORY

December 2006 - Issue #20

## We're Here to Help!

What can we do to help you promote ACCU-DART to your clients?

We are here to offer our Resellers as much support as possible, including:

### Web Demos

We offer web demos for your ACCU-DART prospects, as well as to help train both you and your staff. Please contact us to schedule a demo.

### Seminars

We are available to do seminars for groups. Invite a number of prospects and customers to see ACCU-DART in Action all in one session.

### ACCU-DART Support

We offer 24/7 technical support for ACCU-DART emergencies. If you are having trouble figuring something out - we are here to help!

### Marketing Materials

Have our marketing materials customized to promote your business! Contact [barb@accu-dart.com](mailto:barb@accu-dart.com) for more information

Do you have any suggestions on what more we could do? Please send us your suggestions to [barb@accu-dart.com](mailto:barb@accu-dart.com).

Thank you for your continued support!

## December Web Demos

Once again we are offering Web Demos for ACCU-DART Resellers. Resellers can learn more about ACCU-DART, develop skills for demonstrating the software, as well as sales & marketing techniques. We will also review Sales & Marketing techniques to help you promote ACCU-DART to your clients.

Available Webinars for December:

AccountMate	Tues. December 12, 2006 - 4:00pm EST
Sage Pro ERP	Wed. December 13, 2006 - 4:00pm EST
Sage Accpac ERP	Thurs. December 14, 2006 - 4:00pm EST

Attendance is limited, so please register early! Individual Webinars for Resellers and/or Prospects are also available by appointment only. To register, please contact Barbra at [barb@accu-dart.com](mailto:barb@accu-dart.com)

## Serialized Inventory with ACCU-DART for Sage Accpac 53B

ACCU-DART is now compatible with Sage Accpac ERP v5.3B Serialized Inventory

In the past, tracking serial numbers was difficult and time-consuming.



You would need to hand-write the serial number on sales orders, PO receipts, and pick lists, then manually add the serial info into the Sage Accpac system. This not only created more effort in the back office, but if there were any errors, they would be more difficult to track,

and your inventory would not be accurate.

With ACCU-DART, your clients can scan the serial numbers as they are receiving, and the data will be updated in real-time. When shipping an order, ACCU-DART will not only check that they ship the right goods to the right customer, but will also validate that the serial number exists in inventory. This will significantly reduce errors in keeping track of serialized inventory.

ACCU-DART Serialized Inventory for Sage Accpac ERP v53B is available for PO Receipts, Ship Sales Orders, Physical Count, and Warehouse Transfers.



For more information, please contact [info@accu-dart.com](mailto:info@accu-dart.com).

## Happy Holidays from ACCU-DART



We would like to wish you a very Happy Holidays and a Happy New Year from all of us here at Executive Concepts Inc.



## Upcoming Event: AccountMate SYNERGY Conference

We are planning to attend the AccountMate SYNERGY 2007 Business Partner Conference March 3<sup>rd</sup> to 6<sup>th</sup>. The Synergy conference will be held at the Embassy Suites in South San Francisco. We are looking forward to meeting and catching up with many AccountMate Resellers.

For more information on SYNERGY 2007, please visit [www.accountmate.com](http://www.accountmate.com).

## ACCU-DART RESELLER CONFERENCE

### In Focus: Renaissance Hotel

The 2<sup>nd</sup> Annual ACCU-DART Reseller Conference will take place June 17-18 in Toronto. We are very excited to be returning to the Renaissance Toronto Airport Hotel again this year.

The Renaissance Toronto Airport Hotel is approx. 20 minutes from downtown Toronto, and offers complimentary shuttles to and from Pearson International Airport, which is close-by. The hotel features complimentary High-Speed Internet access in guestrooms, the lobby, and hotel restaurant. Rooms



include floor-to-ceiling windows, one king or two queen beds, ergonomic work desk & chair, air conditioning, and coffee/tea/bottled water.



**RENAISSANCE.**  
TORONTO AIRPORT HOTEL

The hotel also includes *Olio* – the on-site Mediterranean Grille & Lounge, a glass-domed skylit indoor pool, on-site fitness centre, and outstanding Conference Facilities.

The 2<sup>nd</sup> Annual ACCU-DART Reseller's Conference is the ideal place to become an expert on ACCU-DART! More details and Registration Information is coming soon!

We hope to see you there!

## Reseller Exclusive: Hardware Demo Kits!

We have made a special arrangement through Worth Data for an ACCU-DART Reseller Demo Kit. Each kit contains the hardware you need to make demonstrating and selling ACCU-DART easier.



Each Demo Kit contains:

- 1 Base Station (B551)
- 1 R/F Scanner (LT701)
- 9 Pin Serial Cable
- A/C Power Supply

This Kit offers exclusive savings of 40% off the retail price for ACCU-DART Resellers.

Demo Kits will be shipped directly from Worth Data upon receipt of payment. Limit 1 kit per reseller. To purchase a demo kit, or for more information please contact Barbra at [barb@accu-dart.com](mailto:barb@accu-dart.com).

## New Years Resolutions for Internet Junkies



10. I will figure out why I *really* need 10 email addresses
9. I will spend less than 10 hours a day on the internet
8. I will answer my snail mail with the same enthusiasm with which I answer my e-mail
7. I will stop talking on the phone, sending email and instant messages at the same time...with the same person
6. I resolve to back up my 400GB hard drive daily...well, once a week...ok, monthly then...
5. I will stop checking my email at 3:00am...4:30 is much more practical
4. When I subscribe to a newsgroup or mailing list, I will read all the mail I get from it
3. I will stop using, "So, what's your URL?" as a pickup line
2. When I hear a funny joke, I will not reply "LOL...LOL!"
1. I will think of a password other than "password"