ACCU-DART Newsletter
March 2016

In This Issue

Hardware Profile: Bluetooth Scanners for ACCU-DART Mobile

ACCU-DART Mobile is now compatible with a variety of Bluetooth barcode scanners. This new technology allows clients who wish to use Apple, Android, or Windows Mobile devices the ability to easily and affordably scan barcodes - connecting them directly to the ACCU-DART system.

Socket Mobile is a leading innovator of mobile devices and productivity tools for retail POS, field service, healthcare, and other mobile markets. Their Bluetooth barcode scanners are available in a variety of models and applications - including their durable Series 7 handheld unit designed to withstand 6.6 ft (2m) drops to concrete, and their compact Series 8 Cordless Hand Scanner which is optimized to easily attach to your smartphone.

For more information, please visit www.socketmobile.com.

The ACCU-DART team continues to work to bring you the highest quality inventory management with the most current technological advancements - giving your clients the best value for their business.

For more information about ACCU-DART Mobile, please contact info@accu-dart.com

Event Reporter:

Sage Australia
We were glad to attend the Sage Connect conference in Australia February 18, 2016. We are very grateful to be able to connect with our resellers around the world, as well as meet some new faces.This was a wonderful opportunity for us to demonstrate all the ACCUDART developments we have been working on this past year

Acumatica Summit
The Acumatica Summit - February 1-6 in Orlando FL - was the perfect place to debut our NEW ACCU-DART Inventory Management system for Acumatica Cloud ERP system. We were happy to meet with numerous Acumatica Resellers and customers and introduce them to our unique inventory control solution.

ACCU-DART Return on Investment

ACCU-DART will improve inventory operations by reducing shipping errors and increasing productivity. It is sometimes difficult to quantify the return on investment (ROI) of inventory control, as there are numerous immeasurable benefits to many areas of your business:

Ship Sales Orders:
When you ship the wrong good to your customers, the mistake needs to be fixed - usually by resending the correct item at the company's expense, including freight

charges and wages for warehouse and office staff to process the reshipment. Long-term customer satisfaction is also hurt by shipping errors. When using ACCU-DART to process shipments, ACCU-DART validates that the correct item is being shipped - preventing costly reshipments an improving customer satisfaction.

Receiving Purchase Orders:
Knowing what items are in your inventory at all times is crucial to financial success. In some industries, when a customer calls looking to place an order, they need to know exactly what stock is in the warehouse at that precise moment. By receiving inventory in real-time with ACCU-DART, you are able to know what items you have as soon as you receive them. Turning around products faster can create more sales (and more happy customers). It will also help to make better purchasing decisions for reorders and better bin pick replenishments, saving you money.

Serial Numbers & Lot Control:
In order to effectively track serial and lot numbers, you need real-time validation & updates. Whenever serial or lot information is manually recorded, you first need to have office staff spend time entering the data into your ERP system. Then, if a single number is written down incorrectly, often the staff simply pick another number to use instead. This results in numerous inaccuracies, costing your company money. By validating and updating serial and lot information in real-time with ACCU-DART, you will always know exactly where each serial and lot number are located. This results in better timeliness, accuracy, and traceability. Your company is better able to serve your customers, resulting in greater profits.

Some of these factors are hard to measure in dollars, but one ACCU-DART client estimated that the "hard costs" of each incorrect shipment were approx. $80 per order. If your company ships 2000 orders per month, with only 1% having an error, the cost to your business would be $1,600/month.

Adding a basic ACCU-DART set-up, including 1 radio-frequency user and the ship sales order module, plus

hardware including 1 base station and 1 R/F scanner would cost $5,585.

By shipping the right goods to the right customer the first time with ACCU-DART, the Return on Investment would be less than 4 months.

How many other investments does your client have with that kind of return?

The Benefits of ACCU-DART Support

At ACCU-DART, we pride ourselves on our ability to help our resellers and their clients.

Our annual support includes free upgrades to the latest version of the ACCU-DART software and 24/7 Technical Support. If your client is experiencing a technical emergency, please call 888.324.7877 and dial 3 for support.

If calling after-hours and in need of immediate assistance, follow the instructions to page our on-call staff.

We are here to help you bring the highest level of support to your clients. Do not hesitate to contact us for information, support, or to answer any questions you may have.

Help us Spread the Word:

Do you know anyone who would benefit from the latest ACCU-DART reseller news?

Refer them to the DartBoard newsletter by having them click the link below!