

## ACCU-DART Newsletter

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## Case Study: Serialized Inventory Made Easy

NSK America is a distributor of high speed milling and drilling spindles and hand tools in Illinois. Because each machine/tool required multiple specialized parts, each unit would not have just one serial number: some of the components inside the unit would also have a serial number. Therefore a complete unit may have it's own serial number and perhaps three components with their own serial numbers as well. This made it particularly difficult to track item information. NSK America was unable to meet their customers' need of getting a list of all component serial numbers with their orders.

NSK America contacted their Sage Pro ERP reseller - WAC Solution Partners Midwest, to find a solution to handle their unique inventory control requirements. They recommended ACCU-DART. WAC Solution Partners has worked with ACCU-DART many times in the past, and felt that it was a "well-priced, easy to use" system that is "great to work with".

### [Read More: CLICK HERE...](#)

Share your success stories with us! Becoming an ACCU-DART case study is easy - contact [barb@accu-dart.com](mailto:barb@accu-dart.com) for details

## Focus on Inventory: Serial and Lot Numbers

### Tracking serial and lot numbers is infinitely easier with ACCU-DART!

For many businesses, tracking serial and lot information is crucial to maintaining accurate inventory. This is particularly important for industries that are required to track serial and lot information for legal reasons, like those in the food distribution or pharmaceutical industries. In the past, manually recording serial or lot numbers could lead to greater inventory errors, which in turn could lead to serious consequences for businesses.

**The Old Way:** When shipping an order with serialized items, the warehouse staff would manually record each serial number for each item being shipped. Later, as the paperwork was entered into the accounting system, they would discover that a serial number was recorded incorrectly. Other than unpacking and rechecking the order, the only way to fix the problem was often to grab another existing serial number, or make one up from scratch. In either case, the result was perpetually inaccurate serialized inventory.

**The ACCU-DART Way:** When shipping an order with serialized items, the warehouse staff are automatically prompted to scan the serial number for each item being shipped. If the item was a lot item, ACCU-DART would prompt the user for the lot number and quantity. ACCU-DART verifies in real-time that this is a valid number. Upon shipping, ACCU-DART also updates the accounting system. This significantly reduces user error and vastly improves serial/lot inventory accuracy.

In addition to the shipping example above, the benefits of tracking serial and lot numbers via ACCU-DART can be applied to receiving purchase orders, physical counts, and much more. Manually entering lots or serial numbers when doing transactions like physical inventory counts can be incredibly time consuming, even if the number is relatively small (like 5-6 digits). Because



ACCU-DART validates and records serial and lot information in real-time, countless hours can be saved.

Updating serial and lot numbers with ACCU-DART is one of the quickest and most accurate ways of tracking this essential inventory information.

For more information about ACCU-DART, please visit [www.accu-dart.com](http://www.accu-dart.com) or contact [info@accu-dart.com](mailto:info@accu-dart.com).

## We're Here to Help!

We understand that our resellers need as much support as possible to find new prospects and maintain current clients. What can we do to help you?

We are here to assist our resellers in numerous ways, including:

**Web Demos** - we offer web demos for you and your ACCU-DART prospects, as well as to help train you and your staff. Please contact [justin@accu-dart.com](mailto:justin@accu-dart.com) to schedule a demo.

**ACCU-DART Support** - We offer 24/7 Technical Support for ACCU-DART Emergencies. Simply call 888-324-7877 and dial 3 for support. If calling after hours and requiring immediate assistance, follow the instructions to page our on-call staff.

**Marketing Materials** - Have our marketing materials customized to promote your business! Resellers can order any of our pieces, including: feature sheets, price lists, case studies, articles, and more, and have them customized with their logo and contact information. Please contact [barb@accu-dart.com](mailto:barb@accu-dart.com) for more information.

Do you have any recommendations for what we could do to

make selling ACCU-DART easier? Please feel free to contact us.

## Development News: ACCU-DART for Sage ERP X3

We are currently in the process of developing ACCU-DART for a new platform: Sage ERP X3. We are very excited about the future of ACCU-DART.

Stay tuned for more information