

DART *Board*

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ACCU-DART Newsletter

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Happy 25th Anniversary Executive Concepts Inc!

We at Executive Concepts Inc are thrilled to be celebrating our 25th anniversary!

Established in 1988, Executive Concepts Inc. has always put the needs of our clients first. We recognize that a major part of the solution is not the technology,



but the ability to solve business problems. Over the years our client base has included many industry segments:

distribution, manufacturing, leasing, importing, service, and real estate brokers.

ACCU-DART was originally developed as a custom solution for one of our clients. It has since become a premiere inventory control solution for clients across the world.

Our 25th year brings many exciting changes to ECI. Most importantly, we are pleased to be able to dedicate more

resources to ACCU-DART, providing our resellers and their clients with more support at all levels: from sales to customizations, marketing to technical support. The ECI team will continue to be there for our ACCU-DART resellers to help solve their clients business problems for years to come.

Meet the ACCU-DART Team

We are committed to providing the highest quality support to our ACCU-DART resellers and their clients. Executive Concepts Inc. will be dedicating more resources to ACCU-DART. Meet our team:

Justin Pearl - Justin is our reseller channel manager, providing consulting, sales, and technical support to resellers and their prospects/clients. Justin is also available to lead web demos or webinars. Feel free to contact Justin at Justin@accu-dart.com if you have any new prospects, need customizations, or have any installation/technical support questions or would like to schedule a web demo.

Irwin Ash - Irwin is the president of Executive Concepts Inc. and the developer of ACCU-DART. He continues to lend his business expertise to our resellers, creating customized solutions and furthering research and development to continue to meet our clients inventory control needs.

Sharlene Pearl - Sharlene is responsible for quality control for ACCU-DART. She has been a senior member of the ECI team for over 20 years, and is committed to providing the highest quality solutions to our resellers and their clients. Sharlene can be reached at sharlene@accu-dart.com.



Barbra Kwolek - Barbra is our marketing manager, creating and designing case studies, feature sheets, articles, advertisements, newsletters and much more. She also creates customized marketing materials for our resellers, which incorporates their branding to almost any of our marketing pieces. Please contact Barbra at barb@accu-dart.com if you are interested in becoming an ACCU-DART case study or want customized marketing materials to help promote ACCU-DART.

New Pricing for Desktop Module

In order to provide the highest quality product(s) for you and your clients, we are pleased to announce an update to our pricing structure:

Our Desktop Module is now available free of charge for all ACCU-DART purchases with a minimum of 3 concurrent RF users. This applies to all accounting platforms.

The desktop module is an exact replica of the screen that appears on all scanners, which runs on the PC running ACCU-DART. It is often used for testing/support purposes.

Please visit the reseller-only section of our website to download the current price list & pricing calculators.

For more information, please feel free to contact us.

Upcoming Events:

TPAC Conference

March 3-5, 2013

Vancouver, BC Canada

For more information, visit www.tpac.biz

ACCU-DART Language Translations

We are pleased to announce that ACCU-DART for Sage 300 software is now available with a Chinese character translation.

ACCU-DART is already available in French and Spanish translations.

Looking for a translation in a different language? We are happy to work with you to translate the ACCU-DART to fit your clients' unique needs.

For more information, please contact us.