

# DART *Board*

Toll Free: 1.888.324.7877

info@accu-dart.com

www.accu-dart.com

STAY  
CONNECTED  
TO YOUR  
INVENTORY

## ACCU-DART Newsletter

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## The Benefits of a Single Database

Unlike other inventory management systems that merely interface their database with an ERP solution, ACCU-DART integrates directly with the ERP system. Why Integrate?

No Redundant Data. Whenever you have multiple databases storing information you face the possibility of having to reconcile data. What do you do when the Warehouse Management System (WMS) says you have 14 on-hand, while your ERP system says you only have 12? Which is right? Are people in the organization making decisions based on the wrong data? ACCU-DART updates inventory information directly into the ERP system. As the warehouse staff process transactions, ACCU-DART validates and updates the ERP system in real-time. In this instance, if your ERP system says you have 12 on-hand, you can be assured that there are in fact 12 items on-hand. With no second set of data to reconcile, everyone has access to the most accurate information.

Buy Only the Modules You Need. WMS systems that employ a separate database often require you to process

all your inventory transactions through their system. You therefore need to purchase a package with all the functionality - whether you need it or not. By integrating directly with your ERP data, ACCU-DART can be implemented on a mix and match basis. For example, you can use ACCU-DART to ship inventory and use your ERP system to receive inventory. You could even ship some orders using scanners and other orders using the ERP system. Because we are using your ERP data, ACCU-DART doesn't care how the data was updated. You can add modules as needed.

Simple Interface = Comfort. Systems that use separate databases generally require you to learn a whole new system in order to maintain your inventory. Because ACCU-DART runs within your existing ERP solution, you and your staff do not have to learn new interfaces, data structures, or reporting. You continue to leverage your investment in your ERP expertise, while benefitting from the improved efficiency of inventory management.

Why waste time learning a new system or reconciling disparate systems? Why pay for modules that you don't really need? Use ACCU-DART!

## Event Reporter

The trip to Vancouver for the annual Third-Party Advantage Conference (TPAC) was a great success. This smaller conference is a great place for us to meet with a focused group of resellers who are looking to learn more about third-party products, including ACCU-DART. We are always pleased with the positive response we receive!

It was a pleasure to reconnect with our current resellers, as well as meet a few new faces!

## Upcoming Events

### Sage Summit 2012

August 12-17, 2012

Nashville, TN



We are thrilled to be returning to the Sage Summit conference in Nashville. Summit is the premier conference for Sage customers resellers, where you can learn about new product developments, and network with industry leaders, fellow resellers, and third-party vendors. Visit us at booth #403 to meet the ACCU-DART team and see ACCU-DART in action!

### AccountMate Synergy

September 8-12, 2012

Las Vegas, NV



This year the AccountMate Synergy conference will be taking place in the exciting town of Las Vegas! The ACCU-DART team will be there to network with other resellers and gain valuable information about what's coming up with AccountMate.

## Executive Concepts Inc. Wins Award for AccountMate!



We are thrilled to be the recipient of AccountMate's 2012 International Partnership Award In Recognition of Outstanding Achievement.

Thank you to AccountMate for this wonderful honor.

## NEW Case Study Incentive for ACCU-DART Resellers

Never before has it been so easy to reap the rewards of creating a case study! We welcome all our resellers to become an ACCU-DART Case Study. Not only will you be able to promote your business by featuring one of your successful installations, but you will also receive a special bonus from ACCU-DART as well. We are now offering our resellers a 10% rebate (up to \$1,000) on a future billing from ECI. This can be applied to a new sale, new module purchases, or annual support invoice.

Becoming an ACCU-DART Case Study couldn't be easier. Simply fill in a brief questionnaire and we'll write the rest! Case Studies can also be customized to further promote your business with your logo & contact information. Please contact Barbra at [barb@accu-dart.com](mailto:barb@accu-dart.com) for more information.